Report for: Leader of the Council

Title: The award of the call-off contract for CCTV Equipment and

Services

Report

authorised by: Stephen McDonnell, Director of Environment and Neighbourhoods

Lead Officer: Ann Cunningham, Head of Highways and Parking

Ward(s) affected: All

Report for Key/ Key Decision

Non-Key Decision:

1. Describe the issue under consideration

- 1.1. This report seeks approval to enter into a call-off contract with TYCO Fire and Integrated Solutions (UK) Ltd (trading as TYCO Integrated Fire & Security), under Contract Standing Order (CSO) 9.07.1d, for the provision of CCTV equipment and services, as is permitted on the Eastern Shires Purchasing Organisation (ESPO) Framework 628 and in accordance with CSO 7.01.b (selecting one or more suppliers from a framework). The contract will be for a period of 5 years.
- 1.2. The contract is required to support the purchase of CCTV cameras and services required for the extension of public safety surveillance and traffic enforcement services across the borough.

2. Cabinet Member Introduction

2.1 CCTV is a valuable tool in improving the safety of Haringey's public spaces and the local road network. It is a proven and effective tool in detecting and evidencing crimes and the perpetrators of criminality. It is also a valuable road safety tool, detecting and gathering evidence of those contravening traffic restrictions, who undermine the safety of Haringey's roads. I support the recommendations in this report.

3. Recommendation

3.1. Pursuant to the Council's Contract Standing Orders (CSO) 9.07.01d, that Cabinet awards the contract for the provision of CCTV equipment and services to TYCO Fire and Integrated Solutions (UK) Ltd (trading as TYCO Integrated Fire & Security) for a period of 5 years for a maximum contract sum of £7,436,722.83.

4. Reason for Decision

4.1. Contract Standing Order (CSO) 9.07.1d requires that all contracts valued at £500,000 (five hundred thousand pounds) or more at the time of award may only be awarded, assigned, or novated by the Cabinet.



- 4.2. A competitive procurement exercise was carried out under the Eastern Shires Purchasing Organisation (ESPO) Framework 628 (Issue 24 2019) Security and Surveillance Framework (Lot 1 Public Space Surveillance Systems).
- 4.3. The procurement was launched on 28th June 2021 and closed on 30th July 2021. One response was submitted and evaluated against price and quality.
- 4.4. Following evaluation of the bid submitted by TYCO Fire and Integrated Solutions (UK) Ltd, it was found to meet all requirements. The actual evaluation scores are set out below, in paragraph 6.6.
- 4.5. The recommended award allows the Council to continue working with a supplier with extensive experience and a proven track record in the provision and maintenance of public safety and traffic enforcement CCTV systems and services. This contractor has a proven track record of good service delivery and a willingness to deliver efficiencies through continuous improvements, thereby providing the Council with best value.

5. Alternative Options Considered

The following options were considered:

- 5.1. Do nothing. This is not considered a feasible option as the existing CCTV equipment contract has a very low value remaining on it. Additional cameras are required at this point in time to support the delivery of several traffic schemes, including School Streets. There is also an expectation that more CCTV cameras will need to be purchased in the coming years by both Highways and Parking Service and by the Community Safety Team.
- 5.2. Open Tender: The option to undertake an open tender process was considered. However, it was deemed that the level of Council resources required to complete an open tender was not justified when a suitable framework agreement was available. Furthermore, the framework agreement is of the appropriate specialist nature, catering specifically for CCTV. Irrespectively, the procurement process deployed has passed the value for money test whilst, in addition, the cost of the cameras and their cameras would be likely to increase by the time a further procurement process is enacted.
- 5.3 A mini-competition exercise through the ESPO Framework was considered the most appropriate route to ensure that the Council has a method for purchasing new CCTV equipment as and when required.

6. Procurement Process

6.1. The contract was tendered via ESPO Framework 628 (Issue 24 – 2019) Security and Surveillance Framework (Lot 1 - Public Space Surveillance



- Systems) using Haringey's Procurement and Contract System (HPCS) on 28th June 2021.
- 6.2. The tender was for a framework (call-off) contract. It provides no guarantee of works to the successful bidder and places no liability on the Council for the extent of the works to be instructed through the contract.
- 6.3. The 12 suppliers registered under Lot 1 were invited to tender. One tender submission was received by the tender deadline date of 30th July 2021.
- 6.4. The tender submission was checked for compliance and completeness by the Strategic Procurement Team. It was found to be compliant and complete and was taken forward to evaluation.
- 6.5. The tender was evaluated for quality and price as set out in the Invitation to Tender (ITT) document by a panel of three, including representation from the Highways and Parking Service and from the Community Safety Team.
- 6.6. The information below summarises the overall tender scores achieved by the bidder in line with the tender evaluation criteria of 40% price and 60% quality, as set out in the ITT document.
- 6.7. The table below shows the outcome of the evaluation of the bid submitted.

Supplier	Price	Quality	Total
	Scores	Scores	Score
TYCO	40%	45.6%	85.6%

- 6.8. TYCO Fire and Safety Integrated Solutions (UK) Ltd scored 85.6% and, as a consequence, it is appropriate to award the call-off contract to them.
- 6.9. The costs provided by TYCO were based on a generic scope and a schedule of rates with potential usage figures, to allow for evaluation and provide a basis for future call-offs, rather than a contract value.

7. Background information

- 7.1. CCTV is installed in the borough to help prevent and detect crime and to enable enforcement of decriminalised traffic contraventions. It can also reassure the public about community safety. It is located in public places to:
 - provide evidence to relevant enforcement agencies
 - maintain public order
 - prevent anti-social behaviour and nuisance
 - provide reassurance



- 7.2. There has been significant expansion in the borough's CCTV network in recent years, particularly for community safety and traffic enforcement.
- 7.3. The Parking and Traffic Team within the Highways and Parking Service has a well-established CCTV enforcement operation, which has become an increasingly critical tool in managing Haringey's road network effectively and safely. Since the decriminalisation of moving traffic restrictions (for example, enforcement of bus lanes and one-way streets), the Council has relied (as required by statute) on the use of CCTV cameras to gather evidence and apply fines ('penalty charges') to motorists contravening those restrictions. The Council has adopted a policy on School Streets with the intention of introducing schemes outside every primary school. The Council's draft Walking and Cycling Action Plan also commits to a number of traffic reduction measures, including Low Traffic Neighbourhoods (LTNs). Those schemes will need to be supported by CCTV cameras to gather evidence and apply fines to motorists contravening traffic restrictions.
- 7.4. The Council has invested in the upgrade and expansion of the public safety CCTV surveillance operation. While CCTV provision is not a crime prevention panacea, it can be a significant contributor as part of a range of tactics to tackle crime and anti-social behaviour (ASB). The Council aims to use CCTV Cameras to deter, detect and disrupt (rather than displace) crime and ASB. The Council will continue to explore opportunities to expand and upgrade this network as part of a range of measures to reduce fear of crime and improve public confidence.
- 7.5. Approval is also being sought through a separate report for the award of contract for the maintenance of the CCTV control room equipment and cameras. A decision was taken to tender those services separately, to ensure more competition and offer a wider range of suppliers the opportunity to submit tendered bids. This also ensured that the Council achieves value for money.

8. Contribution to strategic outcomes

8.1. This procurement supports the Borough Plan, in particular:

Outcome 4: Best start in life: The first few years of every child's life will give them the long-term foundations to thrive. School Streets provide quieter streets outside schools and encourage active travel. The wider traffic enforcement service keeps local roads safer supporting acting travel. School Streets can only be effectively enforced by the authority through CCTV.

Outcome 9: A place with strong, resilient and connected communities where people can lead active and healthy lives in an environment that is safe, clean and green. The expansion of the CCTV camera network makes a significant contribution to safety by reducing traffic collisions and supporting the Council in improving community confidence and reducing the fear of crime.



Outcome 12: A safer borough. The expansion of the CCTV camera network, whether for public safety or traffic enforcement purposes, makes a significant contribution to safety. It reduces traffic collisions and supports the Council in improving community confidence and reducing fear of crime.

9. Statutory Officers' comments

9.1 Finance

- 9.1.1 This report seeks approval to enter a call-off contract for the provision of CCTV equipment and services to TYCO Fire and Integrated Solutions (UK) Ltd for a period of 5 years for a maximum contract sum of £7,436,722.83
- 9.1.2 The decision to enter the call-off contract does not give rise to a commitment by the Council to purchase any goods or services under the contract.
- 9.1.3 When a purchase is required, a delegated authority report will be drafted which will identify the budget that is to be used to fund the purchase which could be either capital or revenue.

9.2 Legal

- 9.2.1 The Head of Legal and Governance (Monitoring Officer) has been consulted in the preparation of the report.
- 9.2.2 The Council has undertaken a procurement under ESPO Framework Agreement 628. The use of Framework Agreements is compliant with Regulation 33 of the Public Contracts Regulations 2015 and the Council's Contract Standing Orders (see CSO 9.01.2 (f) use of framework agreements)).
- 9.2.3 The Cabinet has the power to approve the award of contract under CSO 9.07.1(d) (contracts valued at £500,000 or more).
- 9.2.4 The award of the contract will be a Key Decision as it is over £500,000 in value and, as such, must comply with the Council's governance processes in respect of Key Decisions including publication in the Forward Plan (see CSO 9.07.1(e)).
- 9.2.5 The Head of Legal and Governance (Monitoring Officer) confirms that there are no legal reasons preventing the Cabinet from approving the recommendations in this report.

9.3 Procurement

- 9.3.1 The recommendation to award the contract to TYCO Fire and Safety Integrated Solutions (UK) Ltd in accordance with CSO 9.07.1(d) is supported by Strategic Procurement following a compliant procurement conducted under ESPO Framework 628.
- 9.3.2 The specification of the CCTV equipment (for compatibility reasons) potentially reduced the number of suppliers being able to respond. To mitigate this and enable more suppliers to respond, the Council gave sufficient time for suppliers



- to become resellers of that equipment and respond to the opportunity. It should be noted that the manufacturer of the equipment within the current estate (who is also on the framework) did not to bid for reasons unknown.
- 9.3.3 Whilst only one response to the invitation to tender was received, Strategic Procurement has undertaken a benchmarking exercise in respect of the higher volume and higher priced equipment and have found the tender prices to be generally 20%-30% lower than on the open market. Strategic Procurement is therefore satisfied the prices submitted represent value for money.

10. Equality comments

- 10.1 The Council has a Public Sector Equality Duty under the Equality Act 2010 to have due regard to the need to:
 - Eliminate discrimination, harassment and victimisation and any other conduct prohibited by the Act
 - Advance equality of opportunity between people who share those protected characteristics and people who do not
 - Foster good relationships between people who share those protected characteristics and people who do not
- 10.2 The three parts of the duty applies to the following characteristics: age, disability, gender reassignment, pregnancy/maternity, race, religion/faith, sex and sexual orientation. Marriage and civil partnership status apply to the first part of the duty.
- 10.3 The decision is to award a call-off contract for the provision of CCTV equipment and services. There are no identified potential negative impacts for residents with protected characteristics as a result of this decision.
- 10.4 The terms and conditions will require suppliers to comply with Council duties in the delivery of any services they deliver under those contracts. In addition, equalities issues are a major consideration of any traffic scheme implemented and this will include those enforced by CCTV enforcement.

11. Use of Appendices

N/A

12. Local Government (Access to Information) Act 1985

N/A

